



**Best and Final Offer to
North Carolina RFP ITS-002724 for Voting
Machines**

December 16, 2005
2:00 PM

*This Best and Final Offer does not constitute an offer
to contract.*

Cost Proposal Table (Part 1)

Direct Recording Electronic (DRE)		
Model #	Software Version:	NASED/EAC #
AccuVote-TSX w/ AVPM*	TS Ballot Station 4.6.3	N-1-06-22-22-001
Description	Unit Cost	
DRE (attach list of all items included with initial purchase)		Items included (1 ea): -AccuView Print Module, -AVPM security canister, -AVPM paper roll, TSX paper roll, -Internal battery, -Pcmcia memory card, -TS Windows CE 12-mo license, -12-mo hardware warranty
<i>Unit Price based on quantity purchased.</i>	1 - 500 units	\$3,545.00
<i>Combined orders accepted.</i>	501 - 2000 units	\$3,345.00
	2000 - 5000 units	\$3,245.00
	5001 - 10000 units	\$3,050.00
	10,001 + units	\$2,950.00
DRE Upgrade (cost to upgrade currently installed equipment to mandatory)	Not available-Trade In allowances will be offered and values will be determined based upon age and condition of existing equipment	
Delivery, Installation and Technical support for 2 elections		per unit
	1 - 50 units	\$300.00
	51 - 100 units	\$285.00
	101- 150 units	\$260.00
	151 - 200 units	\$245.00
	201- 250 units	\$230.00
	251 - 300 units	\$215.00
	301 - 350 units	\$200.00
	351 - 500 units	\$185.00
	501 - 999 units	\$175.00
	1000+ units	\$150.00
Training fees		See Attachment A
Ancillary Equipment (attach list of all required equipment w/pricing not included in DRE price)	<i>Attach list</i>	<i>See Below</i>
	Voter Card Encoder	\$395.00 recommended at 2 per precinct minimum; 3 per precinct if full DRE
	Voter Access Cards	\$3.50 recommended at 4 per unit or 15 per precinct
	Precinct Supervisor Card	\$4.00 recommended at 2 per precinct minimum
	Central Administrator Card	\$5.00 recommended at 3 per election office
	Security Key Card	\$5.00 recommended at 3 per election office
Supplies (attach list of all required supplies w/pricing not included in DRE price)	<i>Attach list</i>	<i>See Below</i>
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	<i>See Below</i>
	Paper Roll-TSX	\$1.00
	Paper Roll-AVPM*	\$1.90
	TSX Battery	\$50.00 average of 5 yr life
	Encoder Battery	\$2.25 replace every 2 elections
	LCD Screen cleaning kit	\$4.99 10 per box
	Replacement Access Key	\$4.00
	AVPM* Security canisters	\$15.00
	VVPAT device (AVPM) (if purchased separately)	\$350.00
Proposed maintenance cost, support for the first year after the expiration	\$95.00	per unit, per year
Proposed maintenance cost, support for the second year after the	\$95.00	per unit, per year
Proposed maintenance cost, support for the third year after the expiration	\$95.00	per unit, per year
Proposed maintenance cost, support for the fourth year after the	\$95.00	per unit, per year

* "AVPM", AccuView Print Module

Direct Recording Electronic (DRE) with audio interface for non-visual access		
Model # AccuVote-TSX w/ AVPM*, plus ADA (VIBS-Visually Impaired Ballot Station) Kit	Software Version: TS Ballot Station 4.6.3	NASED/EAC # N-1-06-22-22-001
Description	Unit Cost	
DRE (attach list of all items included with initial purchase)		Items included (1 ea): -AccuView Print Module, -AVPM security canister, -AVPM paper roll, -ADA Kit (VIBS) w/ headset and keypad, -TSX paper roll, -
<i>Unit Price based on quantity purchased. 1 - 500 units Combined orders accepted.</i>	\$3,865.00	Internal battery, -Pcmcia memory card, -
501 - 2000 units	\$3,665.00	TS Windows CE 12-mo license, -12-mo hardware warranty
2000 - 5000 units	\$3,565.00	
5001 - 10000 units	\$3,370.00	
10,001 + units	\$3,270.00	
DRE Upgrade (cost to upgrade currently installed equipment to mandatory)	Not available-Trade In allowances will be offered and values will be determined based upon age and condition of existing equipment	
Delivery, Installation and Technical support for 2 elections		
1 - 50 units	\$300.00	per unit
51 - 100 units	\$285.00	per unit
101- 150 units	\$260.00	per unit
151 - 200 units	\$245.00	per unit
201- 250 units	\$230.00	per unit
251 - 300 units	\$215.00	per unit
301 - 350 units	\$200.00	per unit
351 - 500 units	\$185.00	per unit
501 - 999 units	\$175.00	per unit
1000 + units	\$150.00	per unit
Training fees	See Attachment A	
Ancillary Equipment (attach list of all required equipment w/pricing not included in DRE price)	<i>Attach list</i>	<i>See Below</i>
Voter Card Encoder	\$395.00	recommended at 2 per precinct minimum; 3 per precinct if full DRE
Voter Access Cards	\$3.50	recommended at 4 per unit or 15 per precinct
Precinct Supervisor Card	\$4.00	recommended at 2 per precinct minimum
Central Administrator Card	\$5.00	recommended at 3 per election office
Security Key Card	\$5.00	recommended at 3 per election office
Supplies (attach list of all required supplies w/pricing not included in Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Replaceable ear foam cushions (10 pair per box)	\$3.00	
Paper Roll-TSX	\$1.00	
Paper Roll-AVPM*	\$1.90	
TSX Battery	\$50.00	average of 5 yr life
Encoder Battery	\$2.25	replace every 2 elections
LCD Screen cleaning kit	\$4.99	10 per box
Replacement Access Key	\$4.00	
AVPM* Security canisters	\$15.00	
ADA (VIBS) Kit (if purchased separately)	\$320.00	includes headset and keypad
VVPAT device (AVPM*) (if purchased separately)	\$350.00	
Proposed maintenance cost, support for the first year after the expiration	\$95.00	per unit, per year
Proposed maintenance cost, support for the second year after the	\$95.00	per unit, per year
Proposed maintenance cost, support for the third year after the expiration	\$95.00	per unit, per year
Proposed maintenance cost, support for the fourth year after the	\$95.00	per unit, per year

* "AVPM", AccuView Print Module

Optical Scan Marking System with audio interface for non-visual access		
Model # NOT AVAILABLE	Software Version:	NASED/EAC #
Description	Unit Cost	
Optical Scan Marking Unit with audio interface (attach list of all items	\$0.00	
Ancillary Equipment (attach list of all required equipment w/pricing not	<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in	<i>Attach list</i>	
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the first year after the expiration	\$0.00	
Proposed maintenance cost, support for the second year after the	\$0.00	
Proposed maintenance cost, support for the third year after the expiration	\$0.00	
Proposed maintenance cost, support for the fourth year after the	\$0.00	

Cost Proposal Table (Part 2)

Precinct Count Optical Scan Voting Equipment			
Model #		Software Version:	
AccuVote-OS (Model D)		OS tabulator software 1.96.6	
Description		Unit Cost	
Precinct Optical Scan Unit (attach list of all items included with initial purchase)		Items included (1 ea) with each unit:	
<i>Unit Price based on quantity purchased. Combined orders accepted.</i>	1 - 100 units	\$5,100.00	-Internal battery, -Paper roll, -Memory card, -Carrying case, -Ballot box, OS application license (12-mo)
	101 - 500 units	\$4,800.00	
	501 + units	\$4,500.00	
Delivery, Installation and Technical support for 2 elections			
	1 - 50 units	\$275.00	per unit
	51 - 100 units	\$250.00	per unit
	101- 150 units	\$235.00	per unit
	151 - 200 units	\$220.00	per unit
	201- 250 units	\$205.00	per unit
	251 - 300 units	\$190.00	per unit
	301 - 350 units	\$175.00	per unit
	351 - 500 units	\$150.00	per unit
	501 plus units	\$125.00	per unit
Training fees		See Attachment A	
Optical Scan Unit Upgrade (cost to upgrade currently installed equipment to mandatory requirements)		see below	
---Upgrade from infrared technology to visible light technology (if required)		\$1,600.00	
---Upgrade to 2002 Voting Systems Standards		\$300.00	
Ancillary Equipment (attach list of all required equipment w/pricing not included in hardware price)		<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)		<i>Attach list - See below</i>	
	Privacy Voting Booths	\$96 (non-lighted) \$115 (lighted)	
	ADA accessible kit (for Voting booth)	\$35.00	
	128 KB memory card - spares	\$250.00	
	Ballot transfer bag	\$35.00	
	Secrecy sleeves 11", lipped (set of 10)	\$35.40	
	Secrecy sleeves 14", lipped (set of 10)	\$44.30	
	Secrecy sleeves 18", lipped (set of 10)	\$55.00	
	Ballot box (if purchased separately)	\$1,200.00	
	Installed wheels and handles-ballot box	\$125.00	
	Custom fitted canvas carrying case (if purchased separately)	\$91.00	
	Tag for carrying case	\$2.00	
	Ender/Header Cards (set of 25)	\$15.00	
	ROM set (if purchased separately)	\$50.00	
Consumable Supplies (attach list of all consumable supplies w/pricing)		<i>Attach list - See below</i>	
	Internal battery (if purchased separately)	\$25.00	
	Clock chip	\$35.00	
	Pens (set of 12)	\$5.00	
	Printer ribbon (set of 10)	\$60.00	
	Paper rolls (set of 10)	\$10.00	
	Seals, numbered, spring-locked (pkg of 50)	\$13.00	
Proposed maintenance cost, support for the first year after the expiration		\$150.00	per unit, per year
Proposed maintenance cost, support for the second year after the		\$150.00	per unit, per year
Proposed maintenance cost, support for the third year after the expiration		\$150.00	per unit, per year
Proposed maintenance cost, support for the fourth year after the		\$150.00	per unit, per year

Tabulation Equipment			
Model #	Dell -- various models depending on specific needs-see list of Tabulation Hardware	Software Version: GEMS v.1.18.24	NASED/EAC # N-1-06-22-22-001
Description	Unit Cost		
Tabulation Hardware (attach list of all items included with initial purchase)			
Medium Server	\$11,700.00	Dell 1800, Windows 2000 Server, Nero, Winzip, Adobe Acrobat, Adobe Audition, Soundblaster, Digi-Acceleport 8EM, Report printer and monitor	
Large Server	\$12,400.00	Dell 2600, Windows 2000 Server, Nero, Winzip, Adobe Acrobat, Adobe Audition, Soundblaster, Digi-Acceleport 16EM, Digi Portserver 16, Report printer and monitor	
Tabulation Upgrade (cost to upgrade currently installed equipment to mandatory requirements)	\$140.00	per hour for onsite labor. Hardware or Software upgrades per existing agreements with Customer	
Absentee Hardware (attach list of all required equipment w/pricing not included in)			<i>Attach list -- See below</i>
AccuVote-OS (central count 2.0.12)	\$5,100.00	Each unit includes: -Internal battery, -Paper roll, -Memory card, -Carrying case, -Ballot box, OS application license (12-mo)	
AccuFeed automated ballot feeder w/ cassette tray	\$3,995.00		
Delivery, Installation and Technical support for 2 elections	\$15,000.00	per Jurisdiction	
Training Fees		See Attachment A	
ST100 Card Encoding device (for in-person absentee ("early") voting)	\$150.00	need 1 min for Central Election office	
PCMCIA Ethernet	\$105.00	recommend 3 - 8 per jurisdiction	
Software (list all software included in initial purchase)			<i>Attach list - See below</i>
GEMS Software, v. 1.18.24 (Full Use-no DESI programming)			<i>Volume-based pricing to counties as follows:</i>
1-20 precincts	\$40,000.00	initial license fee (12 months)	
21-40 pcts	\$55,000.00	initial license fee (12 months)	
41-60 pcts	\$70,000.00	initial license fee (12 months)	
61-80 pcts	\$80,000.00	initial license fee (12 months)	
81-100 pcts	\$90,000.00	initial license fee (12 months)	
101-200 pcts	\$120,000.00	initial license fee (12 months)	
201-350 pcts	\$180,000.00	initial license fee (12 months)	
351 + pcts	\$300,000.00	initial license fee (12 months)	
GEMS statewide license	\$2,750,000.00	initial license fee (12 months)	
GEMS Software, v. 1.18.24 ("Lite"-with DESI programming services)			<i>Volume-based pricing to counties as follows:</i>
1-20 precincts	\$25,000.00	initial license fee (12 months)	
21-40 pcts	\$35,000.00	initial license fee (12 months)	
41-60 pcts	\$45,000.00	initial license fee (12 months)	
61-80 pcts	\$50,000.00	initial license fee (12 months)	
81-100 pcts	\$60,000.00	initial license fee (12 months)	
101-200 pcts	\$80,000.00	initial license fee (12 months)	
201-350 pcts	\$150,000.00	initial license fee (12 months)	
351 + pcts	\$225,000.00	initial license fee (12 months)	
VCPprogrammer - single license to county	\$5,000.00	initial license fee (12 months)	
VCPprogrammer - statewide license	\$90,000.00	initial license fee (12 months)	
Key Card Tool - single license to county	\$10,000.00	initial license fee (12 months)	
Key Card Tool - statewide license	\$145,000.00	initial license fee (12 months)	
Software License Agreements (attach list of all software licenses w/pricing after warranty)			<i>Attach list - See below</i>
GEMS license maintenance	18% of purchase price	annual fee	
VCPprogrammer license maintenance	\$900.00	annual fee	
Key Card Tool license maintenance	\$1,800.00	annual fee	
OS application software license maintenance	\$5/unit	annual fee	
TS application software license maintenance	\$5/unit	annual fee	
Supplies (attach list of all required supplies w/pricing not included in)			<i>Attach list</i>

Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the first year after the expiration of the initial warranties.	\$0.00	See annual license maintenance fees above - 3rd party warranties available from Dell directly (3 yrs included with initial purchase and transferred upon delivery)
Proposed maintenance cost, support for the second year after the	\$0.00	
Proposed maintenance cost, support for the third year after the expiration	\$0.00	
Proposed maintenance cost, support for the fourth year after the	\$0.00	
<i>Note: Please see Attachment B: Schedule of Service Bureau Charges for optional Ballot Programming and Audio preparation costs</i>		

Alternate Technology (not defined as DRE or optical scan)		
Model #	Software Version:	NASED/EAC #
Description	Unit Cost	
Hardware (attach list of all items included with initial purchase)	\$0.00	
Software (attach list all software included in initial purchase)	<i>Attach list</i>	
Software License Agreements (attach list of all software licenses)	<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in	<i>Attach list</i>	
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the first year after the expiration	\$0.00	
Proposed maintenance cost, support for the second year after the	\$0.00	
Proposed maintenance cost, support for the third year after the expiration	\$0.00	
Proposed maintenance cost, support for the fourth year after the	\$0.00	

Other Optional Items			
Description		Unit Cost	Comments
Enhanced privacy panel - AVTSX		\$25.00	mineral gray color; additional charge for graphics/logo
AVTSX Rain/Dust Cover		\$49.00	
AVTSX Warehouse Carts (4-unit)		\$368.00	min purchase=20 carts; quantity discounts available
AVTSX Warehouse Carts (5-unit)		\$384.00	
AVTSX Warehouse Carts (6-unit)		\$400.00	
Warehouse Rack Adaptor (for AVPM device)		\$87.50	
ExpressPoll 4000		\$2,850.00	with electronic register and card activation software
ExpressPoll 2000		\$1,750.00	
Vote Remote Pricing:			
Outgoing: Election Set-Up (Countywide)		\$1,500.00	
Outgoing: Election Set-Up (non-Countywide)		\$750.00	minimum fee
Incoming: Election Set-Up - AccuScan (software and scanners)		\$250.00	
Incoming: Election Set-Up - Signature Verification (side by side)		\$250.00	applies only if using Vote Remote Signature Verification
*Platinum Service:			
Data Processing Software (per envelope)		\$0.35	
-- Includes Ink Jet printing, Address Standardization (CASS Report), Automated Insertion, Project Management and Mail Preparation			
Additional Inserting - beyond 3 items		\$0.01	
*Desktop Service:			
Data Processing Software (per envelope)		\$0.15	Includes Address Standardization (CASS)
Incoming Processing:			
Signature Capture (per envelope)		\$0.20	
Signature Verification (side by side)		\$0.10	applies only if using Vote Remote Signature Verification
Envelope Pricing			
<u>Type (subject to initial \$150 composition fee)</u>	<u>Sizes:</u>	<u>Price</u>	<u>Quantity / Notes</u>
Outgoing Envelopes	5.875" x 9.500"	\$400 Min. < 2500	
		\$0.16 2500 to 10000	
		\$0.11 10001 to 25000	
		\$0.08 25001 to 100000	
		\$0.06 > 100000	
Colored paper stock		\$0.01 > 50000	
Reply Envelopes	5.625" x 9.000"	\$400 Min. < 2500	
		\$0.16 2500 to 10000	
		\$0.11 10001 to 25000	
		\$0.08 25001 to 100000	
		\$0.06 > 100000	
Colored paper stock		included	NA
Security Envelopes	5.125" x 8.750"	\$400 Min. < 2500	
		\$0.16 2500 to 10000	
		\$0.11 10001 to 25000	
		\$0.08 25001 to 100000	
		\$0.06 > 100000	
"I Voted By Mail" Sticker		\$0.10 Add to Unit Price	
Provisional Envelopes (generic)	9.000" x 12.000"	\$1500.00 Min. < 5000	
		\$0.28 5000 to 10000	
		\$0.20 10001 to 25000	
		\$0.17 > 25000	

Attachment A Training Products and Services Pricing

	1st Student Per Day	Each Addtl. Student	Max Class Size
Classroom Training - Held at Customer Site (5 Student Minimum)	\$400	\$250	20
Classroom Training - Diebold Education Center (Fees assume Students are from same organization)	\$150	\$100	20
WebEx® Training Sessions (If Available)	\$150	\$125	10
Pollworker (Direct) Training – Held at Customer Site (\$1,200 Minimum)	\$25	\$25	30
<u>Additional Charges May Apply:</u>			
Off Site Classroom Training Set Up Fee	\$75 per Hour for Actual Time On- Site		
Shipping Charges (Laptops, training materials, etc.) Actual Reimbursable Shipping Charges			
Training Materials (Manuals, CDs, DVDs etc.)	\$35 per Student		
Notes:			
<ul style="list-style-type: none"> ❖ Instructor's Travel and Living will be billed for reimbursement at actual rates based on Diebold Travel Policy ❖ Students trained at the Diebold Education Center are responsible for their own T/L. Hotel info and maps are available. ❖ Students are responsible for their own PC setup and connectivity for WebEx® sessions. ❖ Sign on directions will be provided by Instructor prior to class dates. 			
Requirements for On-site Training			
Customer requirements:			
<ul style="list-style-type: none"> ❖ Maximum number of students per class is limited to 20 to ensure an effective training environment. ❖ Students will not be permitted to share computers. If training is desired for larger classes, please request a custom quote. ❖ Customer will provide access to training facility/classroom (for set-up and testing) at least one business 			

Attachment B

Service Bureau Fees

PROGRAMMING CHARGES

Minimum Charge for Database Creation

<i>Programming charges totaling less than \$750.00</i>	750.00
<i>Programming charges totaling between 751.00 and 999.00</i>	1000.00
Precinct	20.00 each
Precinct Portion (Split)	20.00 each
Race / Office	20.00 each
Candidate	10.00 each
Ballot Style	20.00 each
Memory Card - Accuvote O/S	20.00 each
PC Card - Accuvote T/S	15.00 each
Postscript File Creation	100.00 (1-50 ballot styles)
<i>Not applicable if artwork is sent to Diebold Printer</i>	200.00 (51-100 ballot styles) 300.00 (101+ ballot styles)

Additional Charges not included in Minimum Calculation

GEMS / VTS database diskette/CD	350.00
<i>Not applicable if licensed GEMS/VTS customers</i>	
Recount Charge	500.00
Change Orders	250.00 per change
<i>This is applicable if change is needed after jurisdiction has already accepted and signed off on the "Election Content Authorization" form</i>	
Memory Card Replacement	250.00
Memory Card Battery Replacement	16.00
Memory Card Rental	50.00
First additional language added with English	250.00
Each additional language added thereafter	500.00

Shipping charges will be applied to the customer invoice for shipments of database and memory cards

The programming fees listed above **DO NOT** include charges that will be applied if translation and preparation of a language(s), recording and preparation of an Audio Database is needed. Please refer to **Audio Charges** listed below.

CUSTOMER DATABASE REVIEW CHARGES

The jurisdiction will be supplied with a form to describe requested review functions and charge authorization.

Functions can include one or more of the following:	175.00 per hour
Software Logic	
Jurisdiction election definition accuracy	
Ballot testing	

Minimum charge - 1 hour

AUDIO CHARGES

Minimum charge for Audio Recording Database	300.00 per database
Translation of language(s)	0.50 per word
English Audio Recording	210.00 per hour
All other languages	<i>Minimum charge - 1 hour</i> 300.00 per hour

Estimates for recording can be estimated based at a rate of recording 125 words per hour. For example: 1000 word document will take approx. 8 hours to record

Professional Studio Recording Charges 125.00 - 250.00 per hour

All translation and/or audio must be tested by the requesting jurisdiction. Once testing is complete, an authorized signature (within jurisdiction) is required on the audio/translation form. This form along with all audio/translation material must be sent to the service bureau before database can be finalized.

Rush Orders / Weekend Deadlines - Extra Charges May Apply

Attachment C Voter Outreach Options

Option 1: TSX w/AVPM Only Solution – Proposed State Outreach Program

Deliverable	Details	Cost
Outreach Planning		
Voter Outreach Plan	Develop plan including targeted demographics and geographic areas	\$3,500
Program "Brand"	Develop tagline & graphic based on research, program goals and targeted demographics and geographic areas	\$5,250
Direct Outreach Efforts		
Web Page Development & Web interactive simulation of TSX w/AVPM	Up to 40 hours of web development; State responsible for web hosting; One TSX interactive simulation file; Cost covers existing simulation; any changes to file will involve additional charges.	\$2,350 Changes to file billed at \$175/hour
Indirect Outreach Efforts		
Creation and Production Public Service Announcement	Not to exceed 30 seconds; One Language; Close Captioning available at additional cost Message: TBD; Delivery of one master copy	\$3,000
Creation and Production of Radio Public Service Announcement	Not to exceed 30 seconds; One Language Message: TBD; Delivery of one master copy	\$900
TSX w/AVPM Voter Instructional Video	Not to exceed 1 minute in length One Language; Close Captioning available at additional cost Delivery of one master copy Additional copies of master available for \$3.00/each	\$9,750
"How to Vote TSX w/AVPM" Brochure	Includes design; One language 8 ½ " x 11" tri-fold on 80# glossy paper, 4 color print Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
"How to Vote TSX w/AVPM" Pocket Card	Includes design; One language wallet size, folded on 80# glossy paper, 4 color Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
Media Management		
TV Media	Buy 200 airtime slots in each of 6 NC media markets on stations TBD, airtimes TBD and dates TBD.	\$480,000
Radio Media	Buy 300 airtime slots in each of 6 NC media markets on stations TBD, airtimes TBD and dates TBD	\$225,000
Total		\$733,750

TSX w/AVPM Only Solution (Option 1) – Proposed County Outreach Program Options (These deliverables are subject to the state accepting the proposed State Matrix of Deliverables.)

Deliverable	Details	Cost
Direct Outreach Efforts		
Community Event Demonstrations	1 event 2 hours in length with 2 facilitators, 2 touch screens & supplies Includes event advance work including venue selection, venue approval, venue confirmation, local media notification and local official notification.	\$1,100/each Event may be lengthened in 2 hour increments up to 8 hours for an additional \$137.50/per 2 hours
Indirect Outreach Efforts		
VHS or DVD copies of State's Public Service Announcement	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
VHS or DVD copies of State Radio Public Service Announcement	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
VHS or DVD copies of State TSX w/AVPM Voter Instructional Video	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
Copies of "How to Vote TSX w/AVPM" Brochures	Includes county info customization; printing and delivery; 8 ½ " x 11" tri-fold on 80# glossy paper, 4 color print	\$3,075/per 50,000 pieces
Copies of "How to Vote TSX w/AVPM" Pocket Cards	Includes county info customization; printing and delivery; wallet size, folded on 80# glossy paper, 4 color	\$3,075/per 50,000 pieces
Outreach Training		

Voter Outreach Options

Option 2: OS/TSX w/AVPM Blended Solution – Proposed State Outreach Plan

Deliverable	Details	Cost
Outreach Planning		
Voter Outreach Plan	Develop plan including targeted demographics and geographic areas	\$3,500
Program "Brand"	Develop tagline & graphic based on research, program goals and targeted demographics and geographic areas	\$5,250
Direct Outreach Efforts		
Web page development & Web interactive simulation of TSX w/AVPM	Up to 40 hours of web development; State responsible for web hosting; One TSX interactive simulation file; Cost covers existing simulation; any changes to file will	\$2,350 Changes \$175/hour
Indirect Outreach Efforts		
Creation and Production Public Service Announcement	Not to exceed 30 seconds; One Language; Close Captioning available at additional cost Message: TBD; Delivery of one master copy	\$3,000
Creation and Production of Radio Public Service Announcement	Not to exceed 30 seconds; One Language Message: TBD; Delivery of one master copy	\$900
OS Voter Instructional Video	Not to exceed 1 minute in length One Language; Close Captioning available at additional cost Delivery of one master copy Additional copies of master available for \$3.00/each	\$9,750
TSX w/AVPM Voter Instructional Video	Not to exceed 1 minute in length One Language; Close Captioning available at additional cost Delivery of one master copy Additional copies of master available for \$3.00/each	\$9,750
"How to Vote TSX w/AVPM" Brochure	Includes design; One language 8 ½ " x 11" tri-fold on 80# glossy paper, 4 color print Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
"How to Vote TSX w/AVPM" Pocket Card	Includes design; One language wallet size, folded on 80# glossy paper, 4 color Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
"How to Vote OS" Brochure	Includes design; One language 8 ½ " x 11" tri-fold on 80# glossy paper, 4 color print Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
"How to Vote OS" Pocket Card	Includes design; One language wallet size, folded on 80# glossy paper, 4 color Brochures to be ordered by counties and counties responsible for printing and delivery charges	\$2,000
Media Management		
TV Media	Buy 200 airtime slots in each of 6 NC media markets on stations TBD, airtimes TBD and dates TBD.	\$480,000
Radio Media	Buy 300 airtime slots in each of 6 NC media markets on stations TBD, airtimes TBD and dates TBD	\$225,000
Total		\$747,500

**OS/TSX w/AVPM Blended Solution (Option 2)– Proposed County Outreach Program Options
 (These deliverables are subject to the state accepting the proposed State Matrix of Deliverables.)**

Deliverable	Details	Cost
Direct Outreach Efforts		
Community Event Demonstrations with TSX w/AVPM systems	1 event 2 hours in length with 2 facilitators, 2 touch screens & supplies Includes event advance work including venue selection, venue approval, venue confirmation, local media notification and local official notification.	\$1,100/each Event may be lengthened in 2 hour increments up to 8 hours for an additional \$137.50/per 2 hours
Indirect Outreach Efforts		
VHS or DVD copies of State's Public Service Announcement	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
VHS or DVD copies of State Radio Public Service Announcement	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
VHS or DVD copies of State TSX w/AVPM Voter Instructional Video	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
VHS or DVD copies of State OS Voter Instructional Video	Copy of State developed and produced PSA; any changes to video would involve additional charges	\$3.00/each
Copies of "How to Vote OS" Brochures	Includes county info customization; printing and delivery; 8 1/2 " x 11" tri-fold on 80# glossy paper, 4 color print	\$3,075/per 50,000 pieces
Copies of "How to Vote TSX w/AVPM" Pocket Cards	Includes county info customization; printing and delivery; wallet size, folded on 80# glossy paper, 4 color	\$3,075/per 50,000 pieces
Copies of "How to Vote TSX w/AVPM" Brochures	Includes county info customization; printing and delivery; 8 1/2 " x 11" tri-fold on 80# glossy paper, 4 color print	\$3,075/per 50,000 pieces
Copies of "How to Vote TSX w/AVPM" Pocket Cards	Includes county info customization; printing and delivery; wallet size, folded on 80# glossy paper, 4 color	\$3,075/per 50,000 pieces
Outreach Training		
Train the Trainer for Outreach Facilitators	Available on hourly basis	\$75/hour

Attachment D - Alternate Cost Proposal

Diebold restates its pricing offer of the following Alternate Cost Proposal to the State of North Carolina: A guaranteed minimum purchase of at least 8,500 AccuVote-TSX units and 800 AccuVote-OS units for implementation throughout the State and the purchase of statewide software licenses for election management use (GEMS, Key Card Tool, and VCProgrammer). With a guaranteed minimum purchase, Diebold can extend maximum savings on the installation and support services reflected in the systemwide allowance below. The net effect of the savings would allow the State to maximize the available funding to apply towards necessities such as an extended community outreach program, security enhancement initiatives or related peripheral components and backups. Included with the equipment purchase would be full support throughout 2006, state-level project management services, centralized warehouse management and county/precinct level support for both Primary and General Elections in 2006. **This restated pricing offer is not an offer to contract.**

AccuVote Optical Scan/Touchscreen Blended Voting System State of North Carolina - Best and Final

ITEM	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
Precinct Equipment				
1	8,500	AccuVote-TSX Electronic-Base System <i>Each base system includes:</i> - Internal Zero totals printer, - self contained booth, - PCMCIA memory card, -12mo TS Software license	\$2,950.00	\$25,075,000.00
2	2,050	AccuVote-TS ADA Kits	\$320.00	\$656,000.00
3	4,975	Voter Card Encoder (3 per precinct)	\$350.00	\$1,741,250.00
4	34,000	Voter Access Cards (15 per precinct)	\$4.00	\$136,000.00
5	4,038	Supervisor Cards (2 per precinct)	\$4.00	\$16,152.00
6	8,500	Backup PCMCIA cards	\$155.00	\$1,317,500.00
7	8,500	AccuView Print Module (includes security canister and paper roll)	\$350.00	included
8	8,500	AccuView Print Module Carrying Case	\$115.00	included
9	8,500	AccuView Print Module security canisters-spares	\$15.00	included
10	8,500	AccuView Print Module thermal paper roll-spares	\$1.70	included
11	800	AccuVote-OS Tabulators (Precinct-based)	\$4,500.00	\$3,600,000.00
12		<i>Each Tabulator Includes:</i>		\$0.00
13		- Printer, - Battery, - Memory card, -Carrying case, -ROM		\$0.00
14		12 mo initial license, - ballot box, -ender cards		\$0.00
15	800	Backup OS memory cards	\$250.00	\$200,000.00
Subtotal-Precinct Equipment				\$32,741,902.00
Absentee Ballot Tabulation System				
16	30	AccuVote-OS Tabulators (Central Count)	\$8,795.00	\$263,850.00
17		<i>Each Tabulator Includes:</i>		
18		- Printer, - Battery, - Memory card, -Carrying case, -Central Count ROM		
19		12mo initial license, - ballot box, -ender cards, -AccuFeed accessory & cassette		
20	30	Backup OS memory cards	\$250.00	\$7,500.00
Subtotal-Absentee System				\$271,350.00
Election Management Software/Hardware				
33	1	GEMS Software Application license	\$2,750,000.00	\$2,750,000.00
34	56	GEMS Server systems (includes report printer and configuration)	\$15,400-\$16,200	\$864,800.00
36	1	Security Enhancement (Key Card Tool) Software	\$145,000.00	\$145,000.00
37	56	Security Enhancement Encoder (ST100)	\$150.00	\$8,400.00
38	280	PCMCIA ethernet cards (for uploading results)	\$105.00	\$29,400.00
39	1	VCProgrammer software (for in-person absentee voter card encoding)	\$95,000.00	\$95,000.00
40	280	Administrator Cards	\$8.00	\$2,240.00
41	280	Security Key Cards	\$5.00	\$1,400.00
Subtotal-Election Management System				\$3,896,240.00
Subtotal - Hardware & Software Equipment				\$36,909,492.00
Implementation and Support Services				
42	9,330	Delivery/Acceptance Testing	\$50.00	\$466,500.00
43	56	GEMS Server System Acceptance Testing	\$1,500.00	\$84,000.00
44	1	Project Management services	\$175.00	\$364,000.00
45	56	Voter Registration Interface	\$5,000.00	\$280,000.00
46	56	Election Staff Training (Hardware, 2 day class, 10 students)	\$3,075.00	\$172,200.00
47	56	Election Staff Training (GEMS, 5 day class, 5 students)	\$3,125.00	\$175,000.00
48	56	Election Staff Training (GEMS, 2 day class, 5 students)	\$7,325.00	\$410,200.00
49	2	Election Support - Logic & Accuracy - Primary & General 2006		\$427,200.00
50	2	Election Support - GEMS Server - Primary & General 2006		\$7,200.00
51	2	Pollworker Training-Primary & General (assumes 4 pollworkers/pct)	\$25.00	\$403,800.00
52	202	Election Day Field "Rovers" - Primary & General 2006	\$1,750.00	\$707,000.00
53		Estimated Travel Expenses		\$56,000.00
54	80	Voter Outreach Consulting (hrs)	\$175.00	\$14,000.00
Subtotal - Services				\$3,869,950.00
55		System Total		\$40,779,442.00
56		Less - System-wide Special Allowance		(\$10,602,654.92)
57		Total System Investment		\$30,176,787.08
58		Shipping / Insurance		\$214,650.00
59		Performance bond		\$135,795.54
60		Total Investment		\$30,527,232.62

Diebold Election Systems Voting System Best and Final - Page 2			December 17, 2005	
AccuVote Optical Scan/Touchscreen Blended Voting System			State of North Carol	
Other Optional Equipment				
61	0 Electronic Media Processor (EMP) 6 slot design--See Note 1 below	\$5,000.00		\$0.
62	0 OSAA (OS/TSX precinct accumulation adaptor)--See Note 1 below	\$75.00		\$0.
63	0 Warehouse Storage carts (TSX-4 unit)--Note 2	\$392.00		\$0.
64	0 Warehouse Storage carts (TSX-5 unit)--Note 2	\$384.00		\$0.
65	0 Warehouse Storage carts (TSX-6 unit)--Note 2	\$432.00		\$0.
66	0 ExpressPoll 4000	\$2,850.00		\$0.
67	0 ExpressPoll 2000	\$1,750.00		\$0.
68	0 Voter Outreach - Option 2 (Statewide plan-as detailed in Cost section)	\$747,500.00		\$0.
Options - sub-total				\$0.
Total Investment with Options				\$30,527,232.
Note 1: These items are pending federal qualification and state certification				
Note 2: Subject to minimum 20 purchase; Quantity discounts available upon request				
Extended Warranties/Maintenance Fees after expiration of initial coverage				
	Required:	Annual Unit Fee	Extension-Annual am	
68	30 AVOS Software License Maintenance (purchase includes 12-mo maint)	\$5.00		\$150.
69	8,500 AVTSX Software License Maintenance (purchase includes 12-mo maint)	\$5.00		\$42,500.
70	1 GEMS Software License Maintenance (purchase includes 12-mo maint)	\$495,000.00		\$495,000.
71	1 Key Card Tool License Maintenance (purchase includes 12-mo maint)	\$1,800.00		\$1,800.
72	1 VCProgrammer License Maintenance (purchase includes 12-mo maint)	\$17,100.00		\$17,100.
	Optional:			
73	30 AVOS Extended Warranty (purchase includes 12-month warranty)	\$150.00		\$4,500.
74	8,500 AVTSX Extended Warranty (purchase includes 12-month warranty)	\$95.00		\$807,500.
75	8,500 AVPM Extended Warranty (purchase includes 12-month warranty)	\$45.00		\$382,500.
Total Extended Warranty/License Maintenance Fees-ANNUAL amount				\$1,751,050.