

**Bid #:ITS-002724**  
**Cost Proposal Table (Part 1) - BAFO**  
**Vendor's Name: Election Systems & Software**

<b>Direct Recording Electronic (DRE)</b>		
Model # iVotronic Voter Terminal	Software Version: 9.1.2.0	NASED/EAC #N-2-02-22-22-004
Description	Unit Cost	
DRE (attach list of all items included with initial purchase)	\$3,295.00	
DRE Upgrade (cost to upgrade currently installed equipment to mandatory requirements)	N/A	
Ancillary Equipment (attach list of all required equipment w/pricing not included in DRE price)	<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	<i>Attach list</i>	
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	\$140.00	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	\$146.00	
Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	\$152.00	
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	\$158.00	

<b>Direct Recording Electronic (DRE) with audio interface for non-visual access</b>		
Model # iVotronic ADA Terminal	Software Version: 9.1.2.0	NASED/EAC #N-2-02-22-22-004
Description	Unit Cost	
DRE (attach list of all items included with initial purchase)	\$3,395.00	
DRE Upgrade (cost to upgrade currently installed equipment to mandatory requirements)	N/A	
Ancillary Equipment (attach list of all required equipment w/pricing not included in DRE price)	<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	<i>Attach list</i>	
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	\$140.00	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	\$146.00	
Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	\$152.00	
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	\$158.00	

<b>Optical Scan Marking System with audio interface for non-visual access</b>		
Model # ES&S AutoMARK	Software Version: 1.0	NASED/EAC # N-1-16-22-12-001
Description	Unit Cost	
Optical Scan Marking Unit with audio interface (attach list of all items included with initial purchase)	\$ 4,950.00	
Ancillary Equipment (attach list of all required equipment w/pricing not included in hardware price)	<i>Attach list</i>	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	<i>Attach list</i>	
Consumable Supplies (attach list of all consumable supplies w/pricing)	<i>Attach list</i>	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	\$310.00	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	\$322.00	
Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	\$335.00	
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	\$348.00	

**Bid #:ITS-002724**  
**Cost Proposal Table (Part 2) - BAFO**  
**Vendor's Name: Election Systems & Software**

<b>Precinct Count Optical Scan Voting Equipment</b>		
Model # Model 100	Software Version: 5.2.0.0	NASED/EAC #N-2-02-22-22-004
Description	Unit Cost	
Precinct Optical Scan Unit (attach list of all items included with initial purchase)	\$4,995.00	
Optical Scan Unit Upgrade (cost to upgrade currently installed equipment to mandatory requirements)	N/A	
Voting Booths (voting booths to be used for voting w/ optical scan equipment):		
Model VI Gemini Booth	\$215.00	
Model VI Gemini Accessible Booth	\$245.00	
Ancillary Equipment (attach list of all required equipment w/pricing not included in hardware price)	Attach list	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	Attach list	
Consumable Supplies (attach list of all consumable supplies w/pricing)	Attach list	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	\$225.00	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	\$234.00	
Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	\$243.00	
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	\$253.00	

<b>Tabulation Equipment</b>		
Model # 650	Software Version: See RFP Sections 5.2 and 5.3 for product listings and versions.	NASED/EAC #N-2-02-22-22-004
Description	Unit Cost	
Tabulation Hardware (attach list of all items included with initial purchase)	See Attached	
Tabulation Upgrade (cost to upgrade currently installed equipment to mandatory requirements)	N/A	
Absentee Hardware (attach list of all required equipment w/pricing not included in hardware price)	Attach list	
Software (list all software included in initial purchase)	Attach list	
Software License Agreements (attach list of all software licenses w/pricing after warranty)	Attach list	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	Attach list	
Consumable Supplies (attach list of all consumable supplies w/pricing)	Attach list	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	\$2,895.00	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	\$3,011.00	
Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	\$3,131.00	
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	\$3,256.00	

<b>Alternate Technology (not defined as DRE or optical scan)</b>		
Model #	Software Version:	NASED/EAC #
Description	Unit Cost	
Hardware (attach list of all items included with initial purchase)	N/A	
Software (attach list all software included in initial purchase)	Attach list	
Software License Agreements (attach list of all software licenses w/pricing after warranty)	Attach list	
Supplies (attach list of all required supplies w/pricing not included in initial purchase)	Attach list	
Consumable Supplies (attach list of all consumable supplies w/pricing)	Attach list	
Proposed maintenance cost, support for the <b>first year</b> after the expiration of the initial warranties.	N/A	
Proposed maintenance cost, support for the <b>second year</b> after the expiration of the initial warranties.	N/A	

Proposed maintenance cost, support for the <b>third year</b> after the expiration of the initial warranties.	N/A
Proposed maintenance cost, support for the <b>fourth year</b> after the expiration of the initial warranties.	N/A

**Bid #:ITS-002724**  
**Cost Proposal Table (Training and Footnotes) - BAFO**  
**Vendor's Name: Election Systems & Software**

<b>Training</b>	
<b>Description</b>	<b>Per Course</b>
iVotronic Operations Training (Class size limited to 20 participants.)	\$800.00
Model 100 Operations Training (Class size limited to 20 participants.)	\$800.00
ES&S AutoMARK Operations Training (Class size limited to 20 participants.)	\$800.00
Model 650 Operations Training (Class size limited to 20 participants.)	\$800.00
DRE System - Election Management Software Package Training (Class size limited to 10 participants.)	\$5,600.00
Optical Scan System - Election Management Software Package Training (Class size limited to 10 participants.)	\$5,600.00
Election Reporting Software Only Training (Class size limited to 10 participants.)	\$1,600.00
Poll Worker Train the Trainer (Class size limited to 20 participants.)	\$1,600.00
Poll Worker Training (Class size limited to 20 participants.) Number of classes will depend on the number of Poll Worker's being trained.	\$800.00

<b>Performance Bond Requirement</b>	
<b>Description</b>	<b>Price</b>
\$7,500,000 Performance Bond per Section VI, Number 6 and Addendum 1 of the RFP	\$0

**Pricing Footnotes:**

1. Training fees are inclusive of travel, lodging, meal, and per diem expenses.
2. We have included a list of consumable supplies for each type of equipment and believe, to the best of our knowledge, that these lists are complete. There may be other consumable items that counties want to purchase in support of future elections that we have not included in our pricing. Should a County decide to order any consumable item not listed in our RFP response, ES&S will invoice the County at the then current prices.
3. The proposed maintenance costs shown in the "Tabulation Equipment" table are for the Model 650 High Speed Absentee Scanner only. All customer rights and obligations with respect to warranties and post warranty services for Third Party hardware and software items flow from the respective manufacturer to the end user. ES&S shall provide Customer with copies of all documentation and warranties for the Third Party items that are provided to ES&S.
4. ES&S will provide written documentation to allow the County to perform installation and acceptance testing of the voting equipment. Only an ES&S Certified Technician may perform installation and acceptance testing on the Model 650. The cost of this service has been included in the purchase price of the unit.

**Bid #: ITS-002724**  
**Cost Proposal Supplement - BAFO**  
**Vendor's Name: Election Systems & Software**

<b>Direct Recording Electronic (DRE): Included With Initial Purchase</b>
Booth with Voter Verifiable Paper Audit Trail (VVPAT) Printer, Back-Up Battery, Keys, and Paper Roll
Personal Electronic Ballot (PEB)
128mb Flashcard
Power Supply
Power Cord
Internal Back-Up Battery
One Year Warranty
Delivery

<b>Direct Recording Electronic (DRE): Ancillary Equipment</b>		
Description	Unit of Measure	Unit Price
iVotronic Printer Pack (One per Polling Location)	Each	\$800
iVotronic Communication Pack (Replaces Printer Pack if Modeming Results from Polling Location)	Each	\$1,000
iVotronic Supervisor Terminal (Minimum One per County) Includes: Personal Electronic Ballot (PEB) 128mb Flashcard Power Supply Power Cord Internal Back-Up Battery One Year Warranty Delivery	Each	\$2,250
PEB Reader (Minimum One per County)	Each	\$350
Compact Flash Reader/Writer (Minimum One per County)	Each	\$30

<b>Direct Recording Electronic (DRE): Supplies</b>		
Description	Unit of Measure	Unit Price
N/A	N/A	N/A

<b>Direct Recording Electronic (DRE): Consumable Supplies</b>		
Description	Unit of Measure	Unit Price
VVPAT Paper Roll	Each	\$5.75
Printer Pack Paper Roll	Each	\$3.75
Rechargeable NiMH Battery Stick	Each	\$162.50
128mb Flashcard	Each	\$60.00
Lithium Battery	Each	\$9.75

<b>Direct Recording Electronic (DRE) with audio interface for non-visual access: Included With Initial Purchase</b>
Booth with Voter Verifiable Paper Audit Trail (VVPAT) Printer, Back-Up Battery, Keys, and Paper Roll
Personal Electronic Ballot (PEB)
128mb Flashcard
Power Supply
Power Cord
Internal Back-Up Battery
One Year Warranty
Delivery

<b>Direct Recording Electronic (DRE) with audio interface for non-visual access: Ancillary Equipment</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
Please see "Direct Recording Electronic (DRE): Ancillary Equipment" table above for DRE systems ancillary equipment requirements.		

<b>Direct Recording Electronic (DRE) with audio interface for non-visual access: Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
N/A	N/A	N/A

<b>Direct Recording Electronic (DRE) with audio interface for non-visual access: Consumable Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
VVPAT Paper Roll	Each	\$5.75
Printer Pack Paper Roll	Each	\$3.75
Rechargeable NiMH Battery Stick	Each	\$162.50
Headset	Each	\$15.00
Hygienic Headset Ear Cover	Each	\$0.15
128mb Flashcard	Each	\$60.00
Lithium Battery	Each	\$9.75

<b>Optical Scan Marking System with audio interface for non-visual access: Included With Initial Purchase</b>
Hard Sided Transport Case
256mb Flashcard
Ink Cartridge
Headset
Keys
One Year Warranty
Delivery

<b>Optical Scan Marking System with audio interface for non-visual access: Ancillary Equipment</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
N/A	N/A	N/A

<b>Optical Scan Marking System with audio interface for non-visual access: Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
N/A	N/A	N/A

<b>Optical Scan Marking System with audio interface for non-visual access: Consumable Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
Ink Cartridge	Each	\$30.00
256mb Flashcard	Each	\$75.00
Headset	Each	\$15.00
Hygienic Headset Ear Cover	Each	\$0.15
Lithium Battery	Each	\$9.75
AutoMARK Lithium Ion Battery	Each	\$105.00
ADA Stylus Ball	Each	\$3.80
Stylus	Each	\$1.10

<b>Precinct Count Optical Scan Voting Equipment: Included With Initial Purchase</b>
Model 100 Hard Sided Case
Model 100 Double Bin Steel Ballot Box
Model 100 Start-Up Kit (Includes: Contact Image Cleaner, Paper Roll, Danbury Test Ballots)
PCMCIA Card
Operators Manual
Power Cord
Keys
Firmware
Thermal Paper Roll
One Year Warranty
Delivery

<b>Precinct Count Optical Scan Voting Equipment: Ancillary Equipment</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
Omni Drive (Minimum One per County)	Each	\$600

<b>Precinct Count Optical Scan Voting Equipment: Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
N/A	N/A	N/A

<b>Precinct Count Optical Scan Voting Equipment: Consumable Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
Model 100 Thermal Paper Roll	Each	\$3.75
Model 100 Fuse - 2 AMP AGC	Each	\$0.75
Model 100 Battery - 12V	Each	\$32.00
Model 100 Battery - 3V	Each	\$5.00
Model 100 PCMCIA Memory Card	Each	\$90.00
Model 100 Ballot Marking Pen (Box of 12)	Each	\$5.95
Secrecy Sleeve (Plastic)	Each	\$8.00

<b>Tabulation Equipment: Tabulation Hardware</b>		
<b>Description</b>	<b>Quantity Required</b>	<b>Total Price</b>
<b>County with Under 10,000 Registered Voters:</b>		
Dell OptiPlex GX520 MiniTower Workstation - 3.20GHz P-IV 800MHZ FSB	1	\$2,163
U.S. Robotics 56K External Modem & Cable	1	\$150
pcAnywhere Communications Software	1	\$236
Cat. 5 Ethernet Cables - 50 ft.	1	\$25
OkiData B6300DN Laser Report Printer (w/Duplex Unit and Printer Cable)	1	\$1,169
<b>County with Between 10,001 &amp; 50,000 Registered Voters:</b>		
Dell OptiPlex GX520 MiniTower Work Station - 3.20GHz P-IV 800MHZ FSB	2	\$4,326
U.S. Robotics 56K External Modem & Cable	1	\$150
pcAnywhere Communications Software	2	\$472
Cat. 5 Ethernet Cables - 50 ft.	3	\$75
8 Port Network Hub	1	\$131
SeaLevel 4 Port Multi Modem Adapter (for DAM option)	1	\$374
OkiData B6300DN Laser Report Printer (w/Duplex Unit and Printer Cable)	2	\$2,338
<b>County with Between 50,001 &amp; 100,000 Registered Voters:</b>		
Dell PowerEdge 1420SC Server - 3.6GHz with 1MB Cache	1	\$5,410
Dell OptiPlex GX520 MiniTower Workstation- 3.20GHz P-IV 800MHZ FSB	3	\$6,489
pcAnywhere Communications Software	3	\$708
U.S. Robotics 56K External Modem & Cable	1	\$150
Dell Latitude D610 Notebook Windows XP Professional SP2	1	\$2,686
pcAnywhere Communications Software	1	\$236
Cat. 5 Ethernet Cables - 50 ft.	4	\$100
Equinox 8 Port Multi Modem Adapter (for DAM option)	1	\$1,116
OkiData B6300DN Laser Report Printer (w/Duplex Unit and Printer Cable)	1	\$1,169
<b>County with More Than 100,000 Registered Voters:</b>		
Dell PowerEdge 1420SC Server Upgrade - 3.6GHz with 512K Cache	1	\$8,055

<b>Tabulation Equipment: Tabulation Hardware</b>		
<b>Description</b>	<b>Quantity Required</b>	<b>Total Price</b>
Dell OptiPlex GX520 MiniTower Workstation - 3.20GHz P-IV 800MHZ FSB	5	\$10,815
U.S. Robotics 56K External Modem & Cable	1	\$236
pcAnywhere Communications Software	5	\$750
Dell Latitude D610 Notebook Windows XP Professional SP2	1	\$2,686
pcAnywhere Communications Software	1	\$236
Cat. 5 Ethernet Cables - 50 ft.	6	\$150
Equinox 8 Port Multi Modem Adapter <b>(for DAM option)</b>	1	\$1,116
OkiData B6300DN Laser Report Printer (w/Duplex Unit and Printer Cable)	1	\$1,169

<b>Tabulation Equipment: Absentee Hardware</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
Model 650 High Speed Scanner (Version #5.2.0.0)	Each	\$46,200
Steel Table/Cart	Each	Included
Dust Cover	Each	Included
Start-Up Kit (Includes: 3 Pick Belts, 2 Air Cans, 1 Bottle Cleaning Alcohol, 2 Printer Ribbons, 3 100mg Zip Disk, 3 Cleaning Cloth, 100 Danbury Test Ballots, 2 Boxes of 3-Part Printer Paper)	Each	Included
Firmware	Each	Included
OkiData 520 Report Printer	Each	Included
Operations Manual	Each	Included
One Year Warranty	Each	Included
Delivery and Acceptance Test	Each	Included

<b>Tabulation Equipment: Software</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
See Tabulation Hardware Detail	N/A	N/A

<b>Tabulation Equipment: Software License Agreements (Election Management System Software)</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
<b>Initial Software License Fees: (See RFP Section</b>		
	Software License	\$74,780
	Software License	\$64,780
Election Reporting Software Only	Software License	\$8,000
UNITY-OnLine	Software License	No-Charge
UNITY-OnLine Database Build (Waived for Customers Building Their Own Database)		
County Size: Under 10,000 Registered Voters		\$1,000
County Size: 10,001 – 50,000 Registered Voters		\$2,000
County Size: 50,001 – 100,000 Registered Voters		\$2,000
County Size: Greater Than 100,000 Registered Voters		\$3,500
<b>First Post Warranty Annual Maintenance and Support Fees:</b>		
	Per License	\$14,100
	Per License	\$12,100
Election Reporting Software Only	Per License	\$1,600
UNITY-OnLine	Per License	\$500

<b>Tabulation Equipment: Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
APC 1500VA UPS Battery Backup for the Model 650	Each	\$525.00

<b>Tabulation Equipment: Consumable Supplies</b>		
<b>Description</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
<b>Model 650 Absentee Hardware Consumable Supplies:</b>		
Soft Cotton Cloth	Each	\$0.50
Canned Compressed Air	Each	\$5.25
70% Isopropyl Alcohol	Each	\$1.25
Pick Belt	Each	\$3.00
Retard Pad	Each	\$3.00
Okidata 520 Printer Ribbon	Each	\$7.00
100mb Zip Disk	Each	\$15.95
3-Part Printer Paper	Box	\$70.00